



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 31, 2019

Jeff Seal

Garney Companies, Inc.  
200 Crutchfield Avenue  
Nashville, TN 37210

Re: **RFQ# 1351666, Century Farms Pumping Station and Cane Ridge Road 24" Discharge Water Main**

Dear Mr. Seal:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 1351666, Century Farms Pumping Station and Cane Ridge Road 24" Discharge Water Main. This letter hereby notifies you of Metro's intent to award to **Garney Companies, Inc.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **John Shire**, BAO Representative, at **615-862-6664** or at **john.shire@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Vada M. Van Hook** by email at **vada.vanhook@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

| RFQ - 1351666- Century Farms Pumping Station and Cane Ridge Road 24" Discharge Water Main | Min. SBE/SDV Participation | Incentive Percentage | Incentive Calculator      | Lowest Bid              | MACP                        | Winning Bid         |
|---|----------------------------|----------------------|---------------------------|-------------------------|-----------------------------|---------------------|
|   | 0.0%                       | 7.80%                | 92.20%                    | \$2,170,700.00          | \$2,340,015                 | \$1,990,679.50      |
| Offeror's Name  | Bids                       | SBE                  | Participation Requirement | Participation Incentive | Incentive Evaluation Amount | Status of ITB Award |
| Garney Compaines, Inc   | \$2,170,700.00             | \$195,250.00         | \$0                       | \$180,021               | \$1,990,679.50              | Awarded             |
| Cumberland Valley Constructors  | \$2,369,021.00             | \$2,324,021.00       | \$0                       | \$0                     | \$2,369,021.01              | Exceeds MACP        |
| Cleary Construction, Inc  | \$2,519,156.00             | \$362,305.00         | \$0                       | \$0                     | \$2,519,156.01              | Exceeds MACP        |
| WellSpring Builders, Inc  | \$2,761,699.73             | \$2,295,802.50       | \$0                       | \$0                     | \$2,761,699.74              | Exceeds MACP        |
| SBW Constructors, LLC   | \$2,782,535.00             | \$2,569,952.50       | \$0                       | \$0                     | \$2,782,535.01              | Exceeds MACP        |

## PNP Compliance Results Form

| <b>Department Name: Water Services</b><br><b>RFP/ITB Number: 1351666</b><br><b>Procurement Name: Century Farms Pumping Station</b> |                           |  |
|--|---------------------------|--|
| Primary Contractor   | PNP Compliant<br>(Yes/No) | Determination Comments/% of Participation Proposed or Bid  |
| Garney Companies, Inc  | Yes                       | Garney Companies, Inc. successfully reached out to a minimum of three certified and registered MWBEs; BAC Paving Co (WBE) accepted at 9% of the contract for \$195,250, Pavement Restorations Inc (WBE) had too high of bid and was declined by the vendor, and J R Construction (WBE) was declined due to no bid. |

\*Denotes Contractor with whom follow up was required

Date : 07/29/2019

Metro Buyer: Vada Van Hook

BAO Rep: John Shire

## BAO Small Business Assessment Sheet

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|---|
| <b>BAO Specialist:</b> John Shire         |
| <b>Contract Specialist:</b> Vada Van Hook |
| <b>Date:</b> 07/29/2019                   |

|   |
|---|
| <b>Department Name:</b> Water Department                |
| <b>RFP/ITB Number:</b> 1351666                          |
| <b>Project Name:</b> Cane Ridge Road 24 Inch Water Main |

| Primary Contractor*          | Prime Bid Amount | Total Proposed SBE (\$) | SBE Subs approved? | SBE (%) | Comments   |
|------------------------------|------------------|-------------------------|--------------------|---------|--|
| <b>Garney Companies, Inc</b> | \$2,170,700.00   | \$195,250.00            | Yes                | 9.00%   | The prime is not an approved SBE and will subcontract 9%/ \$195,250 to BAC Paving an approved SBE. |